

STAGE SETTING YOUR HOME FOR MARKETING

Useful hints to sell your home faster and could also achieve a higher PRICE!

- 1. Paint inside, outside and roof if necessary. Keep to neutral colour schemes; remove stickers from walls and cupboards.
- 2. Always make sure that all the rooms get a lot of light and is open and airy for viewing. When we bring a client to view your home early/late evening make sure every light is on including garden and pool lights.
- 3. Make sure there are no roof leaks, damp and cracks as this would affect the value of your property.
- 4. A clean and manicured garden adds value to the property (**NO** garden tools, toys, pool cleaning equipment or dog piles should be visible).
- 5. Ensure the house is clean and smelling fresh.
- 6. Declutter.
- 7. Make sure all out buildings are open for inspection.
- 8. Ask your staff not to cook in the home during show days.
- 9. Do not let dogs/pets run around during viewing times, it could be upsetting for some.
- 10. All valuables, cell phones, jewellery, laptops, cameras, remotes and keys must be put away.
- 11. Leave the showing of your home to your agent.
- 12. First impressions are lasting impressions!
- 13. Always make sure that all the rooms get a lot of light and is open and airy for viewing. When we bring a client to view your home early or late evening make sure every light is on including garden and pool lights.
- 14. Carpets clean and fresh.
- 15. _____
- 16. _____
- 17. _____